

AmeriGas Selects Benefitfocus for Benefits Enrollment, Communication and Analysis

Multi-year agreement will bring new consumer experience to 9,000 AmeriGas employees in all 50 states

CHARLESTON, S.C., April 15, 2014 /PRNewswire/ -- [Benefitfocus, Inc.](#) (NASDAQ: BNFT), a leading provider of cloud-based benefits software solutions, today announced that [AmeriGas Propane, Inc.](#) (NYSE: APU) has selected [Benefitfocus HR INTOUCH MARKETPLACE®](#) to support benefits administration, enrollment and employee communication. AmeriGas is the largest U.S. retail propane marketer and has almost 9,000 employees at more than 1,200 locations in all 50 states.



As a single cloud-based platform, *HR INTOUCH MARKETPLACE* will allow AmeriGas to ensure consistent messaging and a consumer-friendly benefit enrollment experience for its geographically dispersed workforce. The Platform is accessible from any web-enabled device including smartphones and tablets.

HR INTOUCH MARKETPLACE creates a retail environment with integrated decision support features to offer consumers a more convenient, user-friendly way to shop and enroll in benefits. As employees navigate through the enrollment process, more than 300 informative videos are available to explain attributes about their plan options in easy-to-understand language. The BENEFITFOCUS® Plan Shopping App personalizes benefits selection by allowing employees to compare plans based on coverage details, utilization and estimated out-of-pocket costs. The intuitive platform and in-depth information help employees identify the options that are best suited for their individual and family's healthcare and financial needs.

Additionally, AmeriGas will adopt [BENEFITFOCUS® Benefit Informatics](#), a data analytics and reporting solution that integrates disparate sources of healthcare information into a single, secure data warehouse. This enables predictive analytics for in-depth evaluation and monitoring of plan utilization, cost and performance. Benefit Informatics also can incorporate medical claim, prescription and eligibility data in the Plan Shopping App, allowing employees to base decisions on their personal historical data. With standard and ad hoc reporting features, AmeriGas can review data at the plan level or drill down by plan details to identify trends and healthcare cost drivers. These reports can facilitate the plan design process and can be exported in multiple file formats to streamline data across departments.

"A principal factor in the success of our company is delighting our customers, and when it comes to our benefit program, our employees and their families are *our* customers," said Troy Fee, Vice President, Human Resources, AmeriGas. "We believe Benefitfocus was the best choice to assist us in enhancing our employees' enrollment experience while simplifying multiple administrative tasks that accompany HR and benefits management. HR InTouch Marketplace provides the tools we need to communicate the value of the benefits we offer and make our employees and their families more confident in the decision-making process."

Through integration and data exchange connections, *HR INTOUCH MARKETPLACE* automates the transmission of benefits data to insurance providers, payroll systems and third parties that support AmeriGas employees. By synchronizing these systems, administrators can improve the accuracy of their data and eliminate the need to enter information into multiple systems. In addition, this integration allows employees to access the most up-to-date information about their policies and easily initiate changes to their benefits for a qualified life event.

"AmeriGas is an organization that attributes its success to the dedication and hard work of its employees," said Benefitfocus President and CEO, Shawn Jenkins. "At Benefitfocus, we believe we succeed when our clients win which is why we are excited to provide a solution that can help AmeriGas better serve its whole workforce. We look forward to delivering a consumer-centric benefits shopping experience that will offer AmeriGas employees and their families guidance in navigating the complexities of the healthcare and benefits landscape."

AmeriGas will go live on the Benefitfocus Cloud in 2014.

About AmeriGas Partners L.P. Corporation

AmeriGas is the nation's largest retail propane marketer, serving over two million customers in all 50 states from over 2,500 distribution locations. UGI Corporation, through subsidiaries, is the sole General Partner and owns 26% of the Partnership. An affiliate of Energy Transfer Partners, L.P. owns 14% of the Partnership and the public owns the remaining 60%.

About Benefitfocus

Benefitfocus, Inc. (NASDAQ: BNFT) is a leading provider of cloud-based benefits software solutions for consumers, employers, insurance carriers and brokers. Benefitfocus has served more than 20 million consumers on its platform, that consists of an integrated portfolio of products and services enabling clients to more efficiently shop, enroll, manage and exchange benefits information. With a user-friendly interface and consumer-centric design, the Benefitfocus Platform provides one place for consumers to access all their benefits. Benefitfocus solutions support the administration of all types of benefits including core medical, dental and other voluntary benefits plans as well as wellness programs. For more information, visit www.benefitfocus.com.

Except for historical information, all of the statements, expectations, and assumptions contained in this press release are forward-looking statements. Actual results might differ materially from those explicit or implicit in the forward-looking statements. Important factors that could cause actual results to differ materially include: the lack of a long-term public market for Benefitfocus' stock and potential volatility; factors that could impact our anticipated growth including management of growth; the need to innovate and provide useful products and services; changes in government regulations; reliance on key personnel; competition, privacy, security and other risks associated with our business; and the other risk factors set forth from time to time in our SEC filings, copies of which are available free of charge within the Investor Relations section of the Benefitfocus website at <http://investor.benefitfocus.com/sec.cfm> or upon request from our investor relations department. Benefitfocus assumes no obligation and does not intend to update these forward-looking statements, except as required by law.

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